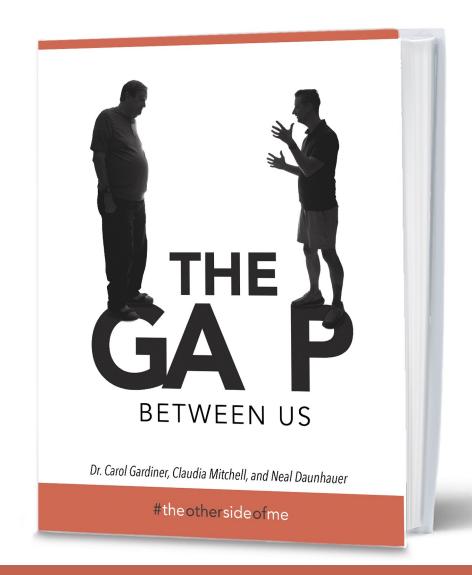
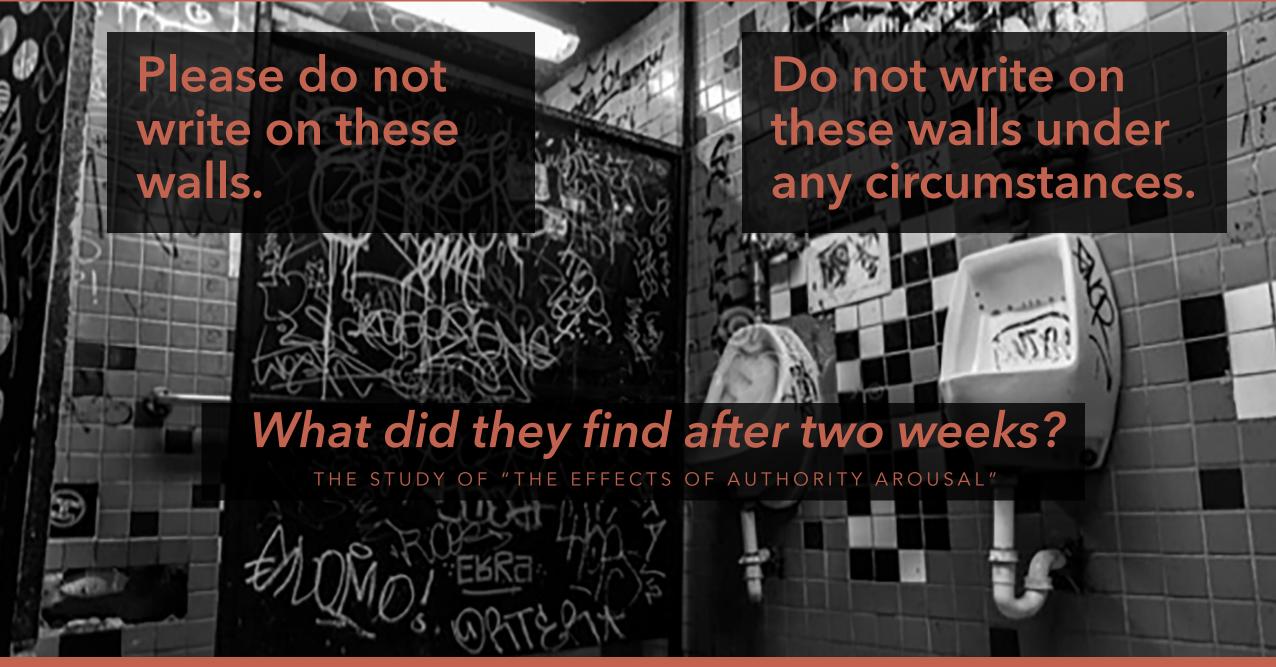
The Gap Between Us

Neal Daunhauer & Sean Bowman 23May2023







The Reactance Theory

THE MOTIVATION DRIVER BEHIND
A THREATENED COMMAND
WILL MORE OFTEN BE OPPOSED
AND DEFENDED TO PROVE FREE WILL!

The FOLLY of Fuel!



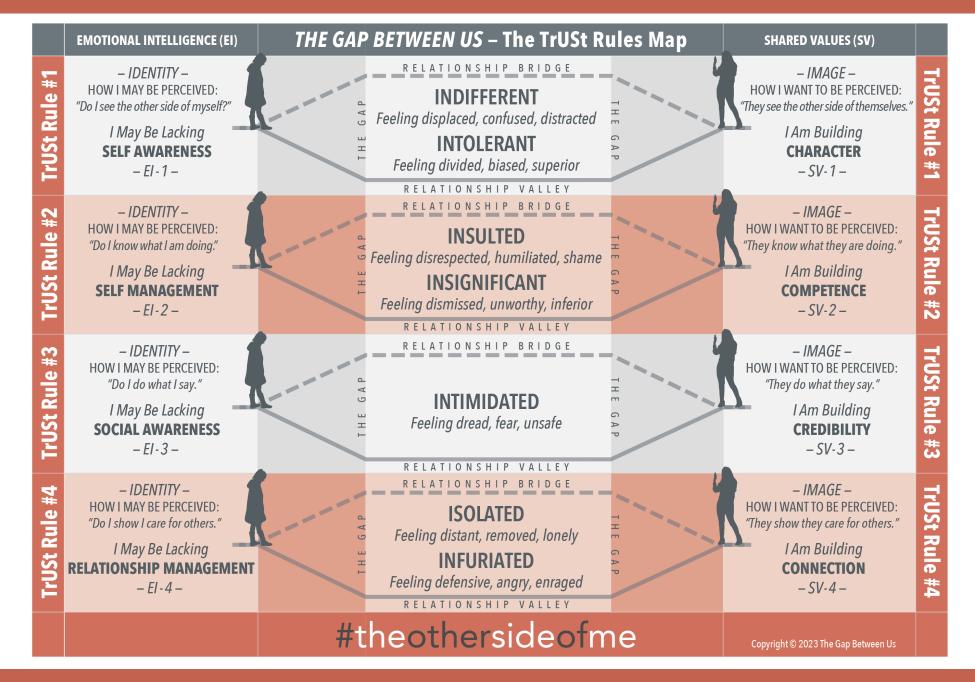
The Fight -or- Flight Response System

FIGHT

- Intolerant
- Insulted
- Infuriated

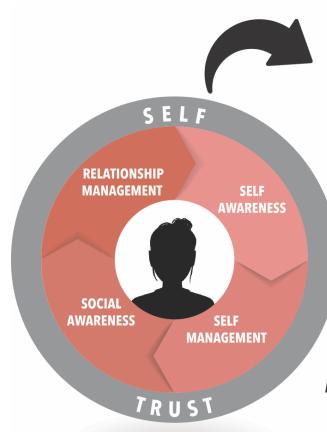
ALARM





MY IDENTITY ISSUE How I may be perceived	BUILDING Review your concern(s) - Reveal your conflict ("I's")	P BETWEEN US — The Gap III MANAGING MY GAP The "I's" of Mistrust I am Experiencing and the Shared Values I am Exercising	BRIDGES - Release your confidence - Renew your commitment	SHARED VALUES (SV) MY IMAGE GOAL How I want to be perceived
"Hey, Dee, how was your weekend?"	4	EI DOMAIN #4 RELATIONSHIP MANAGEMENT Showing care for others.		COMBATIVE RESPONSE: "Hi, Laura, it was fine until I saw the rioters tearing down the city."
	LAURA	Bridge CONNECTION	DEE	CONNECTIVE RESPONSE: "Hi, Laura, it was fine although I was concerned forour cityand people's safety."
COMBATIVE RESPONSE: "Oh, you mean the protests? I thought they were making some good points."	4	Feeling dismissed, unworthy, inferior INSIGNIFICANT	5	COMBATIVE RESPONSE: "Good points? The only point is that violence is wrong and they are wrong."
CONNECTIVE RESPONSE: Dee sounds dismissed, maybe I should recognize it, "I'm sorry that bothered you."	LAURA	Bridge CONNECTION	DEE	CONNECTIVE RESPONSE: Laura sees another side of this, I should ask, "What were the 'good points?''
COMBATIVE RESPONSE: "You can't really say someone is wrong for speaking their mind."	4	Feeling divided, biased, superior INTOLERANT	1	COMBATIVE RESPONSE: "If you think speaking your mind like that is ok, do you agree with the violence?"
CONNECTIVE RESPONSE: Dee is feeling divided, and I can empathize with her this way, "Violence never helps."	LAURA	Bridge CONNECTION	DEE	CONNECTIVE RESPONSE: Laura may be feeling that I am biased, "Yes, people deserve to be heard."
COMBATIVE RESPONSE: "We were there, Dee. The protest was positive and this is what is needed."	4	Feeling distant, removed, lonely ISOLATED	4	COMBATIVE RESPONSE: "The only thing needed is for people to realize they are wrong, like you."
CONNECTIVE RESPONSE: "Violence" is creating distance with us, I can respond, "Violence is not a good approach."	LAURA	Bridge CONNECTION	DEE	CONNECTIVE RESPONSE: Laura was there, I should inquire, "What was it like to be there, were you scared?"
COMBATIVE RESPONSE: "If exercising my freedom is wrong, then maybe we are what's wrong."	•	Feeling defensive, angry, enraged INFURIATED	4	COMBATIVE RESPONSE. "That's what I'm thinking, you stay on your side and I'll stay on mine."
CONNECTIVE RESPONSE: Dee is my friend, we can't end this way, "Let's agree to help those who are hurting."	LAURA	Bridge CONNECTION	DEE	CONNECTIVE RESPONSE. Laura is my friend, we can't end this way, "Let's agree to help those who are hurting."
	#+	heothersideofm	ne .	Copyright © 2023 The Gap Between Us

Two Sides of Building Trust



TrUSt Rules

BUILDING BRIDGES to CLOSE THE GAP BETWEEN US

#1 - DO YOU SEE THE OTHER SIDE OF YOU?

Building Self Awareness < > Bridges Character

#2 - DO YOU KNOW WHAT YOU ARE DOING?

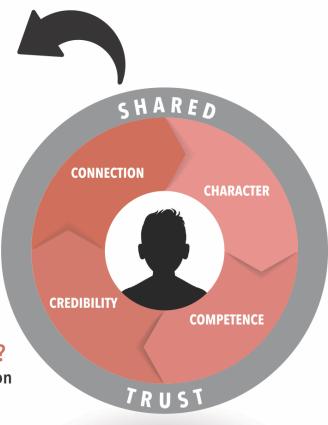
Building Self Management < > Bridges Competence

#3 - DO YOU DO WHAT YOU SAY?

Building Social Awareness < > Bridges Credibility

#4 - DO YOU SHOW YOU CARE ABOUT OTHERS?

Building Relationship Management < > Bridges Connection





Who do you trust?
Who trusts you?



GAPCheck® Self-Assessment

GAPCheck® Self Assessment



SELF AWARENESS

Please share how much you agree or disagree with the following statements.

	Strongly Disagree	Somewhat Disagree	Neither Agree nor Disagree	Somewhat Agree	Strongly Agree
It's easy to identify which emotions I'm feeling.			X		
I usually know what's causing me to feel a certain way.			Х		
I often avoid thinking about why I'm sad or angry.			Х		
I know when I need to take a break and to relax.			Х		
I'm eager to share my feelings with people who are close to me.			Х		

SELF-MANAGEMENT

Please share how much you agree or disagree with the following statements.

	Strongly Disagree	Somewhat Disagree	Neither Agree nor Disagree	Somewhat Agree	Strongly Agree
I typically find myself dwelling on past mistakes.			X		
I'm usually my own worst critic.			Х		
I fear that people are thinking the worst of me.			Х		
I find myself often worried about my future.			Х		
My moods usually get the best of me.			Х		
I actively seek feedback from others.			Х		

SOCIAL AWARENESS

Please share how much you agree or disagree with the following statements.

	Strongly Disagree	Somewhat Disagree	Neither Agree nor Disagree	Somewhat Agree	Strongly Agree
I usually know how others are feeling.			X		
Respecting people with different opinions comes easy to me.			Х		
I have a habit of avoiding conflict with others.			Х		
I find that I am quick to judge people without really knowing who they are.			Х		
I frequently believe that people are using me for their personal benefit.			Х		
I always seek to find the best in others.			Х		

RELATIONSHIP MANAGEMENT

Please share how much you agree or disagree with the following statements.

	Strongly Disagree	Somewhat Disagree	Neither Agree nor Disagree	Somewhat Agree	Strongly Agree
Most people would say that I'm enjoyable to be around.			Х		
I find it easy to have meaningful friendships.			Х		
I actively seek to better understand the needs of others.			Х		
I thrive when working with others.			X		
Adjusting to change is very challenging for me.			X		
I often feel that people don't truly understand me.			Х		
I'm quick to admit when I am wrong or when I make a mistake.			х		

GAPCheck® Men's Life-Group Assessment Insights

43% have a habit of avoiding conflict.

1 in 2 are not eager to share feelings with people who are close to them.

20% often do not feel understood and a third are in the middle.

60% are not actively seeking feedback from others.

80% are their own worst critic.

43% typically dwell on past mistakes.

About a third often worry about the future.

20% find it challenging to adjust to change, and a third are in the middle.

About a third find it challenging to know when to take a break or relax.

DATA SUPPORTING POINTS ABOVE ARE ON THE SLIDES TO FOLLOW

SOURCE: Gallup

GAPCheck® Self-Awareness Group Results

1. Please share how much you agree or disagree with the following statements.

	Strongly Disagree	Somewhat Disagree	Neither Agree nor Disagree	Somewhat Agree	Strongly Agree
It's easy to identify which emotions I'm feeling. Count	1	1	0	14	1
I usually know what's causing me to feel a certain way. Count	0	0	0	13	4
I often avoid thinking about why I'm sad or angry. Count	3	8	1	4	1
I know when I need to take a break and to relax. Count	0	2	2	11	2
I'm eager to share my feelings with people who are close to me. Count	1	3	3	9	1

GAPCheck® Self Management Group Results

2. Please share how much you agree or disagree with the following statements.

	Strongly Disagree	Somewhat Disagree	Neither Agree nor Disagree	Somewhat Agree	Strongly Agree
I typically find myself dwelling on past mistakes. Count	3	5	2	7	0
I'm usually my own worst critic. Count	0	2	4	9	2
I fear that people are thinking the worst of me. Count	3	6	6	2	0
I find myself often worried about my future. Count	4	5	3	5	0
My moods usually get the best of me. Count	4	8	3	2	0
I actively seek feedback from others. Count	0	7	3	7	0

GAPCheck® Social Awareness Group Results

3. Please share how much you agree or disagree with the following statements.

	Strongly Disagree	Somewhat Disagree	Neither Agree nor Disagree	Somewhat Agree	Strongly Agree	Responses
I usually know how others are feeling. Count Row %	1 2.4%	4 9.5%	4 9.5%	27 64.3%	6 14.3%	42
Respecting people with different opinions comes easy to me. Count Row %	1 2.4%	1 2.4%	7 16.7%	25 59.5%	8 19.0%	42
I have a habit of avoiding conflict with others. Count Row %	2 4.8%	13 31.0%	7 16.7%	15 35.7%	5 11.9%	42
I find that I am quick to judge people without really knowing who they are. Count Row %	7 16.7%	15 35.7%	7 16.7%	13 31.0%	0	42
I frequently believe that people are using me for their personal benefit. Count Row %	9 21.4%	23 54.8%	4 9.5%	6 14.3%	0	42
I always seek to find the best in others. Count Row %	0	2 4.8%	4 9.5%	23 54.8%	13 31.0%	42

Totals

Total Responses

42

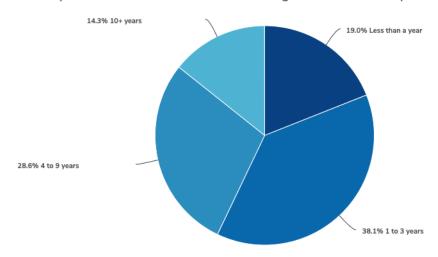
GAPCheck® Relationship Management Results

4. Please share how much you agree or disagree with the following statements.

	Strongly Disagree	Somewhat Disagree	Neither Agree nor Disagree	Somewhat Agree	Strongly Agree	Responses
Most people would say that I'm enjoyable to be around. Count Row %	0 0.0%	0	3 7.1%	25 59.5%	14 33.3%	42
I find it easy to have meaningful friendships. Count Row %	0 0.0%	4 9.5%	6 14.3%	21 50.0%	11 26.2%	42
I actively seek to better understand the needs of others. Count Row %	1 2.4%	2 4.8%	4 9.5%	28 66.7%	7 16.7%	42
I thrive when working with others. Count Row %	0	4 9.5%	10 23.8%	15 35.7%	13 31.0%	42
Adjusting to change is very challenging for me. Count Row %	3 7.1%	21 50.0%	10 23.8%	7 16.7%	1 2.4%	42
I often feel that people don't truly understand me. Count Row %	3 7.1%	15 35.7%	12 28.6%	10 23.8%	2 4.8%	42
I'm quick to admit when I am wrong or when I make a mistake. Count ${\sf Row}~\%$	0 0.0%	4 9.5%	0	33 78.6%	5 11.9%	42
Totals Total Responses						42

GAPCheck® Broken/Strained Relationships Length

5. Think about a relationship in your life that you value which may be broken or strained. About how long has this relationship been this way?



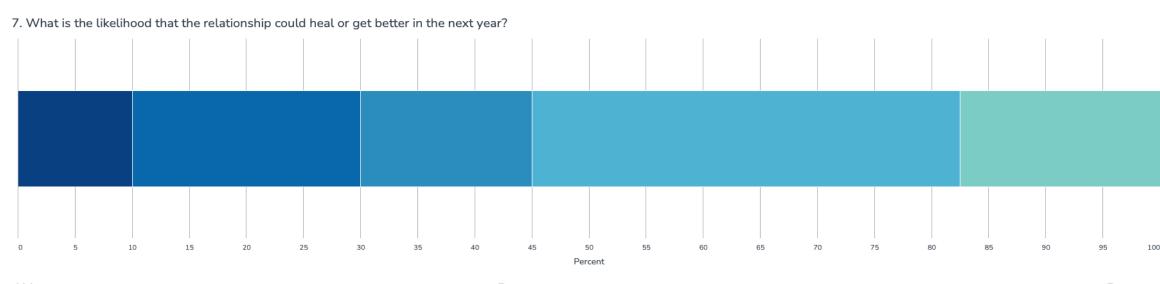
Value	Percent	F	Responses
Less than a year	19.0%		8
1 to 3 years	38.1%		16
4 to 9 years	28.6%		12
10+ years	14.3%		6

Totals: 42

GAPCheck® Most Common I's of Mistrust



GAPCheck® Relationships Likely to Heal



Value	Percent	Responses
VeryUnlikely	10.0%	4
SomewhatUnlikely	20.0%	8
Neither Likelyor Unlikely	15.0%	6
SomewhatLikely	37.5%	15
VeryLikely	17.5%	7

Totals: 40

GAPCheck® Relationship Comments

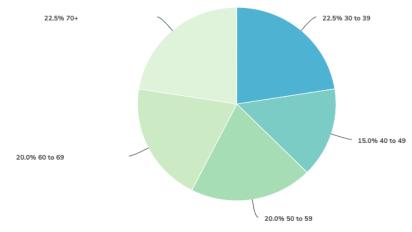
8. Can you briefly explain why you feel this way?

-lida	Poch	onses	_

ResponseID	Response	
23	yes	
24	There was been a lot of growth the past couple years which gives me hope it will continue to get better.	
25	Sibling who has passed away almost three years ago	
26	I have asked God to help and is all Divine Will for it to happen. It is all in God's hands. I pray on it every day.	
29	Impossible breach	
30	Good communication is possible	
31	dealing with a death and the other person does not desire to mend relationship	
32	This person refuses to take responsibility for his actions and has refused my attempts to address the issue and make amends.	
33	I believe with some of the boundaries set forth the agree to disagree acceptance can allow some quality time ahead but still within walks of lowered expectations and healthy boundaries	
34	I'm wanting to contribute time and resources to an organization that is in a state of decline and those in lead roles are opposed or indifferent to my offers.	
35	Good people	
36	I honestly can't think of a strained relationship that fits these buckets.	
37	This is an n/a for me	
38	The person has ceased most communications with me.	
40	I'm making changes but gradually	
41	The previous strength of the relationship over many, many years will override the current strain	
42	The other person has communicated that they are unwilling to address the issues from the past that were hurtful.	
43	My sincere love and desire for reconciliation in a situation were there can be more compromise and Grace.	
45	It's been a history of it and I have not interest in continuing to put myself in that situation.	
48	When you live away from people close to you - you naturally drift from them.	

GAPCheck® Age Comparison of ML Group

11. Age Category



Value	Percent	Responses
30 to 39	22.5%	9
40 to 49	15.0%	6
50 to 59	20.0%	8
60 to 69	20.0%	8
70+	22.5%	9

Totals: 40

t Rule #1	The fool deceives himself and pretends that God doesn't see him or what he is doing. He acts as if there is no God. – PSLM. 14:1	SELF-AWARENESS Recognition of drives and emotions and their effect on others.	The wise person lives life aware of themselves and of God. He lives an honest life before God and in the fear, healthy reverence, of the Lord. – PROV. 9:8, 9	IrUSt Rule
TrUSt	PROV. 12:15; 14:8, 23:9, 28:26	We ask God to give you a complete understanding of what he wants to do in your lives. – Col. 1:9	PROV. 15:31	e # 1
TrUSt Rule #2	The fool is emotionally out of control. He is quick to anger and shows little restraint, using his tongue to destroy himself and others around him. – PROV. 10:8 PROV. 11:12; 12:23; 13:16; 14:29; 29:11, 20	SELF-MANAGEMENT Control of disruptive impulses and ability to think before acting. But the fruit of the Spirit is love, joy, peace, patience, kindness, goodness, faithfulness, gentleness, and self-control. – Gal. 5:22	The wise person is self-controlled. He does not give free vent to his anger or act emotionally out of control. – PROV. 10:19 PROV. 16:21, 23; 29:8	IrUSt Rule #2
rUSt Rule #3	The fool goes about with crooked speech, winks with his eyes, signals with his feet, points with his finger, with a heart devising evil, continually sowing discord. – PROV. 6:12-14	SOCIAL AWARENESS Ability to understand empathy and the emotions of others. Love your neighbor as yourself. – Mark 12:31	The wise person cares for the plight of others. He is humble in the honor of grace. He is compassionate and kind toward those less fortunate. – PROV. 3:34	Irost Kule
립	PROV. 17:5; 18:23; 22:22; 29:7	Love your neignbor as yoursell Mark 12.51	PROV. 14:31, 17:17; 19:22; 24:17; 29:7	5
ruSt Rule #4	The fool brings pain to his parents and all those around him. He leaves a wake of relational devastation behind him. – PROV. 13:20	RELATIONSHIP MANAGEMENT Ability to relate with others and build relationships and rapport.	The wise person has the trust of others, captivating their souls. He often prospers and rules over the foolish. – PROV. 11:29-30	Irost Kule
TrUS	PROV. 17:21, 19:1, 20:3	Blessed are the peacemakers for they shall be called the sons of God Matt. 5:9	PROV. 12:18; 13:14; 14:35; 16:14; 17:2	n ‡
	-	#theothersideofme	Copyright © 2023 The Gap Between Us	

Be very careful, then, how you livenot as unwise but as wise, making the most of every opportunity, because the days are evil. Therefore, do not be foolish but understand what the Lord's will is. **EPHESIANS 5:15-17**

What's Next?

1) An email will be sent to you later today with the ML group results.

2) Final session on The Gap Between Us be next Tuesday, May 30th at noon:

Virgil T. Devault Alumni Center, 1000 E 17th St, Bloomington, IN 47408

The Co-authors



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